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BOOKS Chronicles from the Field: The Townsend Thai Project, with Sombat Sakunthasathien and Rob Jordan. Cambridge: MIT Press, 2013. Financial Systems in Developing Economies: Growth, Inequality and Policy Evaluation in Thailand. Oxford/New York: Oxford University Press, 2011.

Robert M. Townsend

management, Up the Organization by Robert Townsend. Although his book is more than thirty-five years old, long out of print, and virtually unknown to today's managers, Townsend always inspires me with his wisdom and tickles me with his wit. The book describes a number of les-

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Up the Organization: How to Stop the Corporation from

Although it was first published more than thirty-five years ago, Up the Organization continues to top the lists of best business books by groups as diverse as the American Management Association, Strategy + Business (Booz Allen Hamilton), and The Wharton Center for Leadership and Change Management.

1-800-CEO-READ ranks Townsend's bestseller first among eighty books that "every manager must read."

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Townsend was a celebrity in his own right, and a frequent lecturer and talk-show guest. Narrator Robert Blumenfeld Biography: Robert Blumenfeld lives and works in New York as an actor, dialect coach, and writer.

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My Favorite Business Book 11/40 Up the Organization: How to Stop the Corporation from Stifling People and Strangling Profits By Robert I. Townsend I avoided this book for years because I thought it was a bestseller about how to climb the corporate ladder. I was so wrong. It's still the best, pithiest book on running a business I've ever read.

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getAbstract cautions that this is a book of epigrams, not a narrative, so it might be a little choppy. Still, Townsend manages to balance a savvy, fun attitude with serious, strategic advice. Still, Townsend manages to balance a savvy, fun attitude with serious, strategic advice.

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